



CONTINUOUS GIVING CAMPAIGN CONFIGURATION

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Introduction

Continuous Giving campaigns provide the opportunity for a donor's donation and designation distributions to carry over to a new campaign from a previous campaign. This option is primarily for payroll donations, but can also be used for cash, electronic checks, standard checks, direct bills, stocks, and PayPal payment types; however, Continuous Giving cannot be used for credit or debit card transactions because credit card information is not stored in the system. By default, the Welcome page on the donor site will not display to donors with unconfirmed donations (unless selected otherwise). Instead, upon logging into a SPE or DPE campaign, the donor will be directed to the Confirmation Page, where they can confirm, edit, increase, or cancel their pledge; or upon logging into an IPE campaign, the donor will be directed to their cart. The options that display on the donor site are as followed:

- **Continue with my pledge as shown.** – If this option is chosen, the donor will be directed to the Donor Information page, where they can respond to the acknowledgement questions or edit their personal information.
- **Change my pledge and/or designations.** – If this option is selected, the donor will be directed to the Select Payment Type page. Then the donor will proceed with the regular donation process.
- **I do not wish to contribute this year. Cancel my pledge.** – If this option is chosen, the donor's unconfirmed donation will become a confirmed **"No Donation"** payment type.

Continuous Giving donation and designation information can be created using **one of the following methods**:

1. Utilizing the **Carry Over Tool**
 - a. Current employees are associated to a new campaign.
 - b. Last year's campaign is associated to the new campaign on the Campaign Settings page.
 - c. The carry over tool pulls in donation and designation information from a previous campaign, according to the criteria you establish.

OR

2. Uploading donation and designation information using the **Donation Import**
 - a. Donors can be created as new donor records or existing donors can be associated to the campaign.



- b. All donation and designation information is created from an import file.
- c. Donations can be loaded as “confirmed” or “unconfirmed” in the donation import.

Note: If Campaign Management was used in a previous year to record donations the Carry Over tool is the recommended method for creating Continuous Giving Campaigns because it is the most straightforward way to bring last year’s gift into a current campaign.

Steps to Setting up a Continuous Giving Campaign

1. Configure Option Sets

Option Sets contain the business rules for your campaign. There are seven different Option Sets, and once all needed Option Sets are configured, they are bundled together into an Option Package. The entire Option Package is then associated to your campaign, but can be overridden by the donor group settings.

Note: If you do not set up a Continuous Giving Option Set donors will not have the option to confirm/change their pledge. A donor’s previous gift will just be carried over into the regular payroll options.

For Continuous Giving Campaigns, the following Option Sets must be configured:

- a. Payment Types*
- b. Designation*
- c. Panel
- d. Continuous Giving

*Required for all campaigns.

Payment Type Option Set Configuration

For each campaign, at least one **Payment Type Option Set** must be configured. Optionally, if your campaign requires that donor groups see different payment option, a customized experience can be offered by configuring multiple payment sets. The following can be unique for each donor group:

- Type of gift option presented, including cash, credit card, debit card, electronic check, check, direct bill, stock, PayPal, and no donation
- Minimum total annual donation accepted
- Billing start dates



For more information on configuring payment types, please see further documentation, *The New Admin's Guide to Campaign Management*.

Note: You must provide the same payment types and payment amount types (dollars, dollars per pay period, etc) as you did the in the previous year's campaign in order for donors to increase their gifts in Continuous Giving campaigns.

Note: Payment type add-ons are currently not supported in the Dynamic Pledge Experience (DPE).

Designation Option Set Configuration

The **Designation Option Set** affects designations options on the Primary Designation Panel for online donors. This option set is required for all campaigns.

For details on configuring the Designation Option Set, please see further documentation, *The New Admin's Guide to Campaign Management*.

Panel Option Set Configuration

The **Panel Option Set** contains business rules that determine the maximum item count and type of designation entity allowed on the Designation Panel. This option set is not available for IPE campaigns, but is required for both SPE and DPE campaigns.

For details on configuring the Panel Option Set, please see further documentation, *The New Admin's Guide to Campaign Management*.


Continuous Giving Option Set Configuration

The **Continuous Giving Option Set** establishes confirmation increase options and auto-renew options for continuous giving campaigns. Once created, the Continuous Giving Option Set is bundled into an Option Package, along with other option sets, and applied to a campaign or specific donor groups. Features of the Continuous Giving Option Set include:

- The ability to toggle the Welcome page off/on
- Confirmation increase options
- Pledge auto-renew capabilities and increase options



To set up a Continuous Giving Option Set, take the following steps:


1. From the Organization level, expand Option Sets > Continuous Giving.
2. Click  [Add a new continuous giving set](#).
3. Fill in the appropriate information in the fields provided.

| Continuous Giving Set Fields | | |
|------------------------------|--|---|
| Req | Field | Description |
| * | Name | This name will be used to identify the Continuous Giving Set. |
| | Description | Can be the same as the name or can be used to provide additional details. |
| | Show Welcome Page | Offers the ability to toggle the Welcome Page for donors with unconfirmed donations. By default, the Welcome Page is not visible to unconfirmed donors; instead unconfirmed donors are shown the donation summary page. |
| | Auto Add Organization Designation Option | Offers the ability to have the system automatically add the managing organization as a designation option on the donor's confirmation page. |
| | Allow Auto Renew | Offers the ability to allow the donor to opt in/out of having their donation auto-renewed in the next campaign. This is used if the company does not have an "across the board" rollover policy. |

4. Click  [Save / Update](#).



To offer add-on options to the donor, continue the remaining steps:

1. After saved, options to configure the Continuous Giving Confirmation Increase Options will display on the page. If continuous giving increase options are set up, donors with unconfirmed donations will only be presented with increase options that match the payment amount type of their previous year’s donation. Click  [Add a new confirmation increase option](#) if you wish to utilize this option.

Note: You must configure one question for each payment amount type option from the previous year’s campaign, in order for donors to increase their gifts in Continuous Giving campaigns. For instance, if the donor gave via the amount type “dollars,” you will need to configure an increase question with the amount type of “dollars,” as shown below. Donors will only see the payment type increase option that they used in the previous year’s campaign.

Continuous Giving Set


Name: Continuous Giving Set 1 *

Description:

Show Welcome Page:

Auto Add Organization Designation Option:

Continuous Giving Confirmation Increase Options

 [Add a new confirmation increase option](#)

| Question | Amount Type | Increase Type | Active |
|---------------------------------------|-------------|---------------|--------|
| How much more would you like to give? | Dollars | Dollars | Yes |

Size: 20

* Auto-renew is not currently supported in Impact Pledge Experience campaigns.

Allow Auto Renew:

Checked by Default:

2. Remember to activate the continuous giving confirmation increase options, by clicking the stoplight, turning it red. Green stoplights indicate the setting is inactive.
3. If the “**Allow Auto Renew**” field is checked, options to set the auto renew minimum gift amount and to set the auto renew increase options will populate on the page.

Multiple salary ranges within the auto renewal may be configured. This creates a conditional control for donors associated to this option, according to a combination of the donor’s salary and/or donation amount. Auto renewal



increase options may be configured to allow donors to indicate whether they would like their gift increased the following year, when their gift is renewed.

Note: Auto Renew is not supported in Impact Pledge Experience (IPE) campaigns.

* Auto-renew is not currently supported in Impact Pledge Experience campaigns.

Allow Auto Renew

Checked by Default

Auto Renew Minimum Gift Amount

[Add a new auto renew minimum gift amount](#)

| Salary Range | Minimum Gift Amount |
|--------------|---------------------|
| n/a | \$0.00 |

25 Size

Auto Renew Increase Options

[Add a new auto renew increase option](#)

| Question | Amount Type | Increase Type | Active |
|----------|-------------|---------------|--------|
| | none | | |

20 Size

- Click [Add a new auto renew minimum gift amount](#) to add an auto renew minimum gift amount.
- Fill in the appropriate information in the fields provided.

Leadership Corporate Match Acknowledgement Payment Type Designation Panel Recognition Continuous Giving

Minimum Salary (\$)

Gift Amount Type

Minimum Gift Amount

- Click [Save / Update](#).



Auto Renew Minimum Gift Amount

[Add a new auto renew minimum gift amount](#)

| Salary Range | Minimum Gift Amount | |
|-----------------------|---------------------|--|
| n/a | \$0.00 | |
| \$20,000.00 and above | 1.00 % | |

Size

Use this button to move minimum gift amounts up or down

7. Click [Add a new auto renew increase option](#) to add auto renew increase options.
8. Fill in the appropriate information in the fields provided.

Note: You must provide the same payment amount type options as you did the in the previous year’s campaign in order for donors to increase their gifts in Continuous Giving campaigns. Donors will only see the payment type increase option that they chose.

Leadership Corporate Match Acknowledgement Payment Type Designation Panel Recognition Continuous Giving

Payment Amount Type

Increase Amount Type

Confirmation Option Type

Question Text

Default Answer(s)

\$

\$

\$

\$

\$

Allow Other

9. Click [Save / Update](#)
10. Remember to activate the continuous giving confirmation increase options by clicking the stoplight and making it red. Green stoplights indicate the setting is inactive.



2. Create an Option Package

Option Packages are a set of bundled Option Sets that are associated to your campaign and can be overridden for specific donor groups. Multiple Option Packages with differing Option Sets can be configured as needed by your organization. However, a single Option Package may be associated to multiple campaigns with the same required business rules. The following Option Sets are required when creating an Option Package:

- Payment Type Option Set
- Designation Option Set
- Designation Panel Option Set

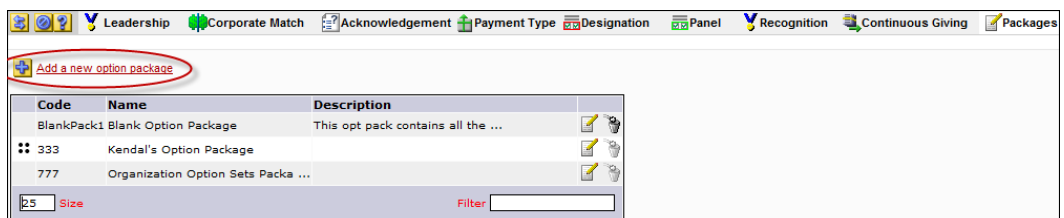
For Continuous Giving Campaigns, it is also required to include the Continuous Giving Option Set in your Option Package.

To create an Option Package take the following steps:

1. From the Organization level, expand Option Sets > Packages.



2. Click  [Add a new option package](#).



3. Enter a Code and Name for the Option Package.




Note: Always name packages very intuitively or develop a naming convention at the Organization level to ensure packages are easily identified. For example, “Carly’s Cakes 2011” is more identifiable than “Option Package 1” or “CC2011.”

4. Select the Option Sets you wish to include in your Option Package. Remember for a Continuous Giving Campaign, you must include:

- Payment Type Option Set
- Designation Option Set
- Designation Panel Option Set
- Continuous Giving Option Set

| | |
|------------------------------|---|
| Code | DocTest * |
| Name | Documentation Option Package * |
| Description | |
| Leadership Level Set | - select leadership level option set - |
| Corporate Match Set | - select corporate match option set - |
| Acknowledgement Set | - select acknowledgement option set - |
| Payment Type Set | Documentation Payment Type 1 * |
| Designation Option Set | Designation 1 * |
| Designation Panel Option Set | Documentation Test 1 * |
| Recognition Program Set | - select recognition program option set - |
| Continuous Giving Option Set | Documentation Test |
| Default | <input type="checkbox"/> |

5. Click  [Save / Update](#). Your new Option Package will show up in the list of Option Packages.

| Code | Name | Description | |
|------------|------------------------------------|------------------------------------|--|
| BlankPack1 | Blank Option Package | This opt pack contains all the ... | |
| DocTest | Documentation Option Package | | |
| 333 | Kendal's Option Package | | |
| 777 | Organization Option Sets Packa ... | | |

Note: A red circle highlights the 'DocTest' row, and a red arrow points from a callout box to the edit icon in that row.

To edit, click here



3. Apply Option Package to Campaign

After you have created an Option Package with the appropriate settings configured for a Continuous Giving campaign, you must associate that Option Package to your campaign.

Take the following steps to associate an Option Package to a campaign:

1. From the Campaign level, select your campaign > Settings > Option Package field.



Note: The Option Package may also be brought down to the Donor Group level to offer different options to different donor groups. To do this, expand your campaign > Donor Groups > a specific donor group > Settings > Option Package field.

2. In the Option Package field, select your Option Package from the dropdown menu.



| Settings | |
|------------------------------------|---|
| Start Date | <input type="text"/> |
| End Date | <input type="text"/> |
| Estimated Potential Donors | <input type="text"/> |
| Estimated Online Respondents | <input type="text"/> |
| Estimated Batch Respondents | <input type="text"/> |
| Align Donors By | Home Zip Code ▾ |
| Option Package | Kendal's Option Package ▾ |
| Reporting Option Package | - organization default - ▾ |
| Company Option Package | Option Package Name ▾ |
| Currency | United States Dollars ▾ |
| Default Donor Group | <input checked="" type="checkbox"/> Donor Group 5 Content |
| Donors May Custom Align | <input type="checkbox"/> |
| Pledge Status | Pledging and Cancel/Delete Active ▾ |
| Donor Donation Count Limit | 5 <input type="text"/> |
| Donor Payroll Donation Count Limit | 1 <input type="text"/> |
| Minimum Donation For Designation | <input type="text"/> |
| Last Year Campaign | [555] Kendal's Dummy Campaign 1 (2010) ▾ |

3. Click  [Save / Update](#).

4. Identify the Previous Year's Campaign

Prior to using the carry over tool, you must identify last year's campaign in your current campaign.

To define last year's campaign, take the following steps:

1. Open the Campaign level > your campaign > Settings.





- In the “**Last Year Campaign**” field, select last year’s campaign from the dropdown menu.

Settings

Start Date

End Date

Estimated Potential Donors

Estimated Online Respondents

Estimated Batch Respondents

Align Donors By

Option Package

Reporting Option Package

Company Option Package

Currency

Default Donor Group Donor Group 5 Content

Donors May Custom Align

Pledge Status

Donor Donation Count Limit

Donor Payroll Donation Count Limit

Minimum Donation For Designation

Last Year Campaign

- Click [Save / Update](#).
- After last year’s campaign has been identified, the Carry Over option will display in the navigation tree.

Note: It may be necessary to close and reopen your campaign in the navigation tree in order for the Carry Over option to show up.





5. Upload a Current Donor File

Before you can execute the carry over, you must ensure all last year's donors are in this year's campaign so that the carry over tool can update their previous designation and donation information. To do this, import a current donor file into the system. For more information, see further documentation, *The New Admin's Guide to Campaign Management*.

6. Execute a Carry Over

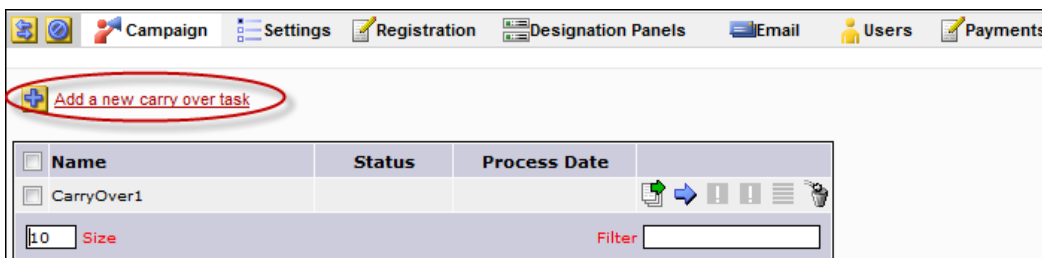
The carry over tool allows you to carry over donations from one campaign to another without the need to export donations and import them into a new campaign via the donation import. The carry over function defines a set of rules to use when carrying over a donation from a previous campaign.

To use the carry over tool, take the following steps:

1. From your campaign, select the Carry Over tool in the navigation tree.

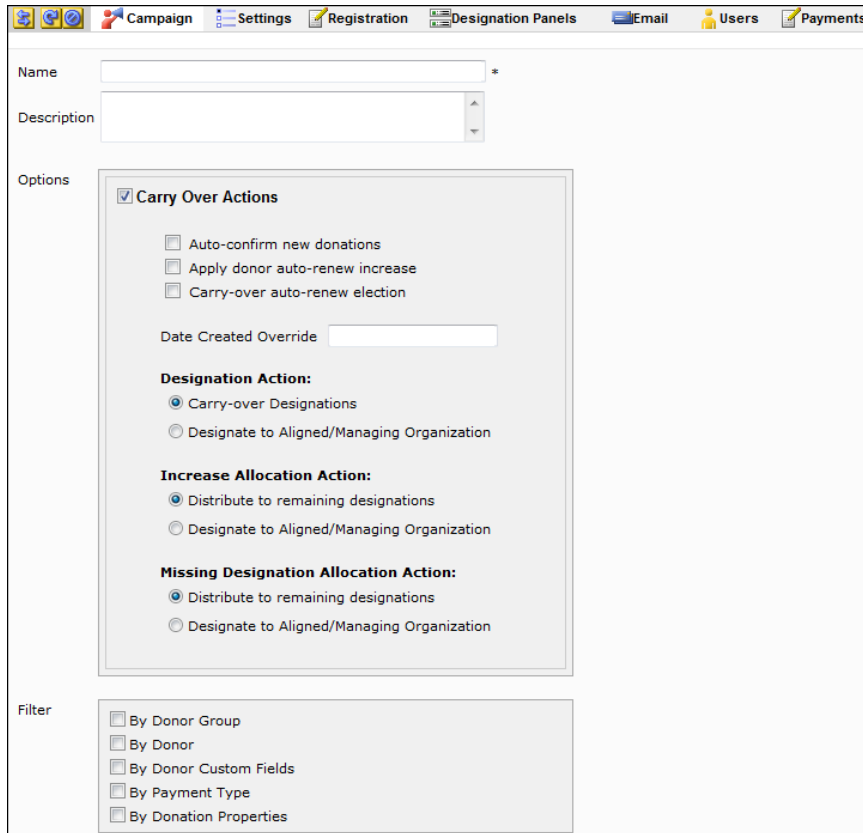


2. Click  [Add a new carry over task](#).





3. Give your carry over task a name and select the desired carry over actions.



The screenshot shows a web application interface for configuring a carry-over task. At the top, there are navigation tabs: Campaign, Settings, Registration, Designation Panels, Email, Users, and Payments. Below these are input fields for 'Name' (with an asterisk) and 'Description'. A large 'Options' section is highlighted, containing a checked 'Carry Over Actions' checkbox. Under this, there are three unchecked checkboxes: 'Auto-confirm new donations', 'Apply donor auto-renew increase', and 'Carry-over auto-renew election'. Below these is a 'Date Created Override' text box. Three sections follow, each with radio button options: 'Designation Action' (selected: Carry-over Designations), 'Increase Allocation Action' (selected: Distribute to remaining designations), and 'Missing Designation Allocation Action' (selected: Distribute to remaining designations). At the bottom, a 'Filter' section has five unchecked checkboxes: 'By Donor Group', 'By Donor', 'By Donor Custom Fields', 'By Payment Type', and 'By Donation Properties'.

| Carry Over Task Options | | |
|-------------------------|---------------------------------|---|
| | Field | Description |
| Carry Over Actions | Auto- confirm new donation | When the auto-confirm option is enabled, carry over donations within the task will have a “confirmed” status. Note: All of the increase options configured in the Continuous Giving Option Set will not display to the donor because they are only available to unconfirmed gifts . |
| | Apply donor auto-renew increase | If auto-renew increase option was applied in the previous year’s campaign, checking this box will cause the donation to automatically increase by the auto-renew increase amount specified by the donor in the previous campaign. |
| | Carry-over auto-renew election | Carries over the donor’s last year’s auto-renew setting. This allows the donor to mark “yes” or “no” to auto-renew with the same amount/increase next year. |



| Carry Over Task Options | | |
|--|--|---|
| | Field | Description |
| | Date Created Override | Allows you to enter a date that the donor will see as the date they created the auto-renew. If you do not provide an override date, whatever date you execute the carryover job will be the date the donor will see as the date they chose to use auto-renew. |
| Designation Action | Carry-Over Designations | Designations will be made to the same agencies, etc as specified by the donor in the previous campaign. |
| | Designate to Aligned/Managing United Way | Designations will be made to the Aligned/Managing United Way during the carry over task. |
| Increase Allocation Action | Designate to Aligned/Managing United Way | Additional dollars are designated to the Aligned Managing United Way. |
| | Distribute to remaining designations | Additional dollars are distributed to designations specified by the donor in the previous campaign. |
| Missing Designation Allocation Action | Designate to Aligned/Managing United Way | Applies designation dollars to the Aligned/Managing United Way. |
| | Distribute to remaining designations | Applies designation dollars evenly to the remaining designations specified by the donor during the previous year campaign. |


Filters apply to the previous campaign selected in the Campaign Settings. The filter criteria selected will restrict the donations in the previous campaign from the carry over task. For example, to carry over only Payroll Type donations from a previous campaign, set filter criteria for Payment Type = Payroll. Please note that you can no longer carry over credit card information.

4. Click  [Save / Update](#).

Note: At the Campaign level, via Website > Content > Confirmation Page, you have the ability to customize text for the “Continue,” “Increase,” “Change,” and “Discontinue.”



| | |
|---|--|
| Pledge Summary Instructions Enabled | <input checked="" type="checkbox"/> |
| Pledge Options Header | Pledge Options |
| Pledge Options - "Continue" Option Label | Continue with my pledge as shown |
| Pledge Options - "Increase" Option Label | Increase my pledge as follows |
| Pledge Options - "Change" Option Label | Change my pledge and/or designations |
| Pledge Options - "Discontinue" Option Label | I do not wish to contribute this year - cancel my pledge |


5. To execute the task, click the blue arrow ().


Campaign Settings Registration Designation Panels Email Users Payments

[Add a new carry over task](#)


| <input type="checkbox"/> | Name | Status | Process Date | |
|--------------------------|------------------|------------|--------------|--|
| <input type="checkbox"/> | CarryOver8_25_11 | Queued (2) | | |
| <input type="checkbox"/> | CarryOver1 | | | |

10 Size Filter

 = View/Edit the task
View error file

 = Execute the task

 =

 = View warning file
Delete task

 = View log file

 =

6. This completes the carry over task for your campaign. All selected designation and donation information will be available for the donors in the system.



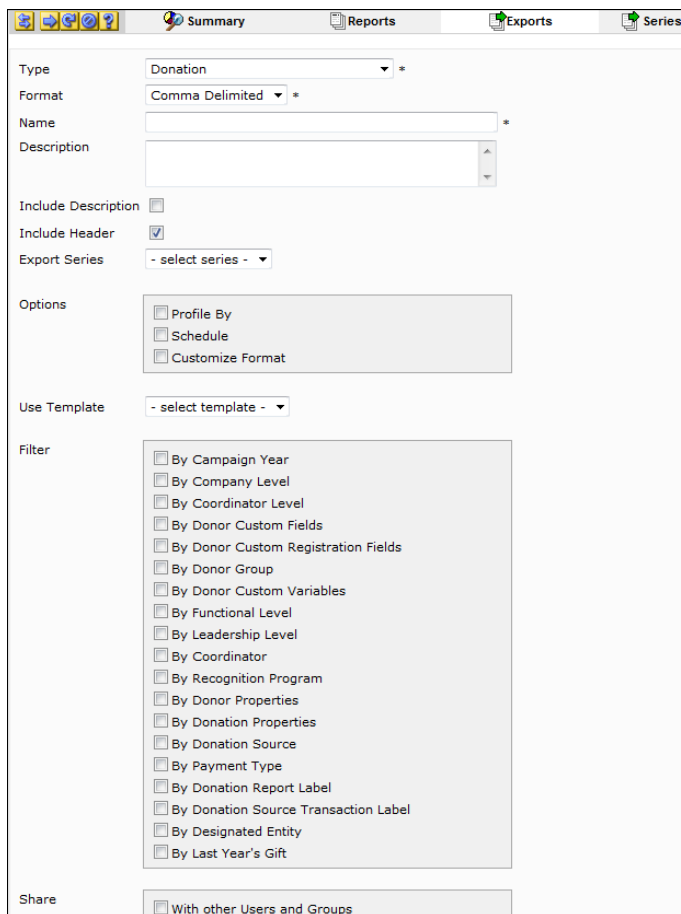
Using the Donation Import Instead of Executing a Carry Over

As an alternative to using the Carry Over tool, you can do a donation import for Continuous Giving campaigns. A donation import is only used for campaigns that do not have the previous year's history in the system.

Note: Using the Carry Over tool is the recommended method for Continuous Giving Campaigns. See steps above for details on executing a Carry Over.

If you choose to use the donation import, rather than the Carry Over tool, take the following steps:


1. Download last year's designation and pledge information from your legacy system or acquire a file from the company.
2. Include all possible previously designated Agency Codes in your iGuide profiles or OPPS Agency list.
3. From this year's campaign, at the Campaign level > Importing, upload the Continuous Giver information to the campaign with the Donation Upload.



The screenshot shows a software interface with the following sections:

- Summary** (selected tab)
- Type:** Donation
- Format:** Comma Delimited
- Name:** (empty field)
- Description:** (empty text area)
- Include Description:**
- Include Header:**
- Export Series:** - select series -
- Options:**
 - Profile By
 - Schedule
 - Customize Format
- Use Template:** - select template -
- Filter:**
 - By Campaign Year
 - By Company Level
 - By Coordinator Level
 - By Donor Custom Fields
 - By Donor Custom Registration Fields
 - By Donor Group
 - By Donor Custom Variables
 - By Functional Level
 - By Leadership Level
 - By Coordinator
 - By Recognition Program
 - By Donor Properties
 - By Donation Properties
 - By Donation Source
 - By Payment Type
 - By Donation Report Label
 - By Donation Source Transaction Label
 - By Designated Entity
 - By Last Year's Gift
- Share:** With other Users and Groups



4. Click  [Generate](#).
5. Once the status is complete, all designation and donation information will be available for each donor in last year's campaign.

Additional Notes

- Multiple donor groups and websites can be configured within a campaign to deliver different content to donors with continuous gifts, versus donors that do not opt to be continuous givers in a previous campaign.
- Campaign pledge bars can be configured to include unconfirmed gifts in their display by selecting **"Include Unconfirmed Donations in Totals"** on the Campaign Settings page of OPPS. Selecting this option will count the unconfirmed donations in the pledge bar displays for both the Campaign level and the Donor Group level. As a result, the donation counts on the Campaign Summary Quick Stats page will reflect this option.
- Many of the reports and exports can be filtered by confirmed, versus unconfirmed donations. This filter enables the United Way to identify donors that may have confirmed or modified their donations.
- Donations made through online campaigns or batches are considered **"confirmed."** When both continuous givers and new donors are combined in a campaign for reporting purposes, it is recommended to create at least two donor groups; one for continuous givers and one for new donors.
- Because credit cards, cash, and checks must be manually submitted by the donor, but payroll deductions can occur automatically on a regular basis, a payroll pledge type is the recommended payment type for carry overs.



Dashboard Configuration - Introduction

The Campaign Dashboard allows the Campaign Coordinators to easily access campaign statistics, generate reports / exports, and send email without ever leaving the Donor Site. Use of the Dashboard:

- Streamlines Coordinator access to track campaign results – no need for a separate administrator login
- Decreases the number of people requiring access to the Administrator Site
- Simplifies training for Campaign Coordinators by limiting the access to administrative functions
- Provides Coordinators with the ability to track campaign progress in real-time – 24/7/365.
- Facilitates employee engagement through the use of targeted email
- Reduces the number of files required by the client to set up the campaign since Coordinator access and security roles are assigned through the donor import file.

By empowering Campaign Coordinators with the dashboard tools, they are better able to engage donors in a meaningful way – resulting in increased participation and greater campaign success.

Below are screenshots of the donor experience when Dashboard is activated:



Summary

← back to - Top - ▾

| <input type="checkbox"/> Level | Population | Respondent Goal | Respondents | Non-Respondents | Donation Goal | Donors | Pledged | Pledged Amount | Per Donor | Pledged Amount | Per Capita |
|---------------------------------------|------------|-----------------|-------------|-----------------|---------------|------------|-------------|----------------|------------|----------------|------------|
| <input type="checkbox"/> Headquarters | 7 | 0 | 3 (42.86%) | 4 (57.14%) | \$100,000.00 | 3 (42.86%) | \$2,290.00 | | \$763.33 | | \$327.14 |
| <input type="checkbox"/> • HR | 36 | 0 | 2 (5.56%) | 34 (94.44%) | \$0.00 | 2 (5.56%) | \$4,550.00 | | \$2,275.00 | | \$126.39 |
| <input type="checkbox"/> • IT | 71 | 0 | 2 (2.82%) | 69 (97.18%) | \$0.00 | 2 (2.82%) | \$3,450.00 | | \$1,725.00 | | \$48.59 |
| <input type="checkbox"/> • Sales | 31 | 0 | 3 (9.68%) | 28 (90.32%) | \$0.00 | 3 (9.68%) | \$4,300.00 | | \$1,433.33 | | \$138.71 |
| <input type="checkbox"/> • Executives | 20 | 0 | 2 (10.00%) | 18 (90.00%) | \$0.00 | 2 (10.00%) | \$15,400.00 | | \$7,700.00 | | \$770.00 |
| <input type="checkbox"/> • Accounting | 37 | 0 | 5 (13.51%) | 32 (86.49%) | \$0.00 | 5 (13.51%) | \$9,600.00 | | \$1,920.00 | | \$259.46 |
| <input type="checkbox"/> • QA | 0 | 0 | | | \$0.00 | | | | | | |

10 Size Filter

Compare selected levels

Reports
 Donation Export
 Donor Designation
 Donor Export

Email
 Send email to your donors
 View your email history



Dashboard Configuration

The steps for setting-up Dashboard are as follows:

- Configure Coordinator Levels
- Create Coordinator Option Set
- Configure Coordinator Roles
- Add Coordinator Option Set to Company Option Package
- Associate Company Option Package to Campaign
- Associate Donors with Coordinator Levels *
- Assign Coordinator Role to Donor *
- Assign Reporting Levels*





















It is important to note that the Dashboard settings are primarily configured at the Company Level of the Navigation Tree. Therefore, once they have been established the Dashboard can be easily activated for use with multiple campaigns within a single company simply by associating the Company Option Package to the campaign.

See the sections that follow for step-by-step instructions for completing each of the above set-up steps.

1. Configure Coordinator Levels

Coordinator Levels are a hierarchical representation of reporting levels, similar to a family tree or an organization chart of a corporation. Coordinator Levels group donor records to which you can assign Campaign Coordinator access to through the Dashboard. If desired, a multi-layer Coordinator Level hierarchy can be established providing a coordinator the ability to view a subset of donors as well as all of the donors they are responsible for.

For example in the illustration below, a Coordinator assigned to 'Coord-1' would have access to donors associated to Coord-1, Coord-1.1, Coord-1.1.1, Coord-1.2, and Coord-1.3. But would NOT have access to donors associated to any of the other Coordinator Levels, i.e. Coord-2.

| <input type="checkbox"/> | Name | Code | Depth | |
|--------------------------|-----------|-----------|-------|---|
| <input type="checkbox"/> | Coord-1 | Coord-1 | 1 |   |
| <input type="checkbox"/> | Coord-1.1 | Coord-1.1 | 2 |   |
| <input type="checkbox"/> | Coord-1.2 | Coord-1.2 | 2 |   |
| <input type="checkbox"/> | Coord-1.3 | Coord-1.3 | 2 |   |
| <input type="checkbox"/> | Coord-2 | Coord-2 | 1 |   |
| <input type="checkbox"/> | Coord-2.1 | Coord-2.1 | 2 |   |
| <input type="checkbox"/> | Coord-2.2 | Coord-2.2 | 2 |   |
| <input type="checkbox"/> | Coord-3 | Coord-3 | 1 |   |
| <input type="checkbox"/> | Coord-3.1 | Coord-3.1 | 2 |   |
| <input type="checkbox"/> | Finan-3.1 | Finan-3.1 | 3 |   |

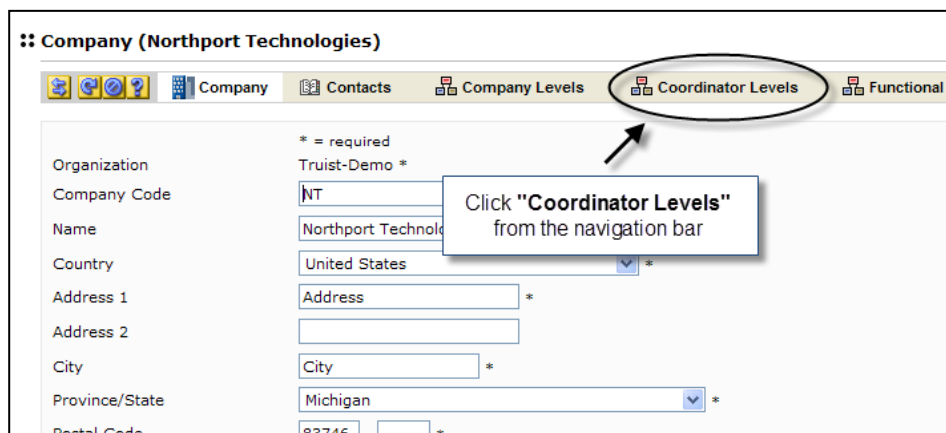
10 Size First | Previous Page 1 of 2 Next | Last Filter



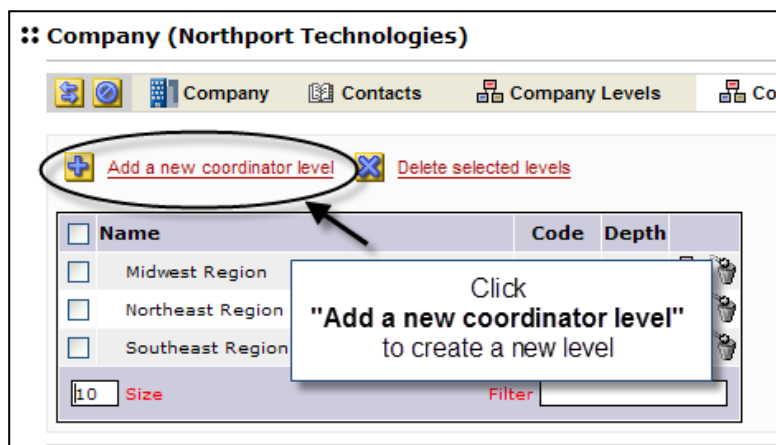
Coordinator Levels are configured at the **Companies** level and can be created manually or via a Coordinator Level Import file. Below are step-by-step instructions for manually creating Coordinator Levels.

Note: For companies with complex Coordinator Hierarchies it is recommended that the Coordinator Levels be created via a file import. Refer to the Coordinator Level Import file specification and file import help documentation for details.

1. Select **Companies** from the left navigation tree to access the **Company List** page.
2. If necessary, Filter the list of companies to find your Company
3. Click the icon next to the Company Name for the company you wish to work with to access that Company's profile page.
4. Click the **"Coordinator Levels"** link on the top navigation bar.





5. Click **"Add a new coordinator level"**.





6. Enter the required and desired optional information to define the Coordinator Level.
Note: Required fields are indicated by an asterisk (*).

| Coordinator Level Fields | | |
|--------------------------|---------------------------|---|
| Req | Field | Description |
| | Parent Level | <p>Denotes the level above the one you are creating – thus creating a parent – child relationship between the two levels. Applies only when creating a hierarchical reporting structure. To do this, follow the steps below:</p> <ul style="list-style-type: none"> click the  icon to display a list of available Coordinator Levels if necessary, filter the list by the parent level name <div data-bbox="730 672 1291 1018" style="border: 1px solid gray; padding: 5px; margin: 10px 0;"> <p style="text-align: center; background-color: #d3d3d3; margin: 0;">Coordinator Levels</p> <div style="border: 1px solid gray; height: 100px; width: 100%; margin: 5px 0;"></div> <p style="font-size: small; margin: 0;">Enter parent level name, then click filter --> </p> <p style="margin: 0;"> <input type="button" value="select"/> <input type="button" value="cancel"/> </p> </div> <ul style="list-style-type: none"> select the “parent level name” from the list click the <select> button |
| * | Name | This is the name that will be used to identify the Coordinator Level on the Dashboard and within reports / exports. |
| * | Code | This is the code associated with the coordinator level. The code is used in the Donor Import File to associate donors to the coordinator level. |
| | Classification Code | ADVANCED FUNCTIONALITY – For use by FrontStream staff only. |
| | Total Donation Goal | <p>Dollar goal for donors within the coordinator level.</p> <p>Note: The amount recorded here will be used to calculate and display percent of goal on the Dashboard Statistics.</p> |
| | Total Donation Adjustment | Allows you to adjust the total dollars raised towards goal by either a positive or negative number. |
| | Total Respondent Goal | <p>Participation goal for the coordinator level. Value can be entered as either the actual number of respondents, or as a percentage of the Estimated Potential Donor Count established for the donor group.</p> <p>Note: The amount recorded here will be used to calculate and display percent of goal on the Dashboard Statistics.</p> |
| | Total | Allows you to adjust the total respondent rate by either a |



| Coordinator Level Fields | | |
|--------------------------|-----------------------|------------------------------|
| Req | Field | Description |
| | Respondent Adjustment | positive or negative number. |

- Click **"Save / Update"** at the bottom of the page to save your settings.

SAMPLE COMPLETED COORDINATOR LEVEL

* = required

Parent Level [NE] Northeast Region

Name *

Code *

Classification Code

Total Donation Goal (\$)

Total Donation Adjustment (\$)

Total Respondent Goal

Total Respondent Adjustment Respondents

Click **"Save / Update"** to save your settings

- Repeat steps 4 – 6 until all desired Coordinator Levels have been created.



2. Create Coordinator Option Set

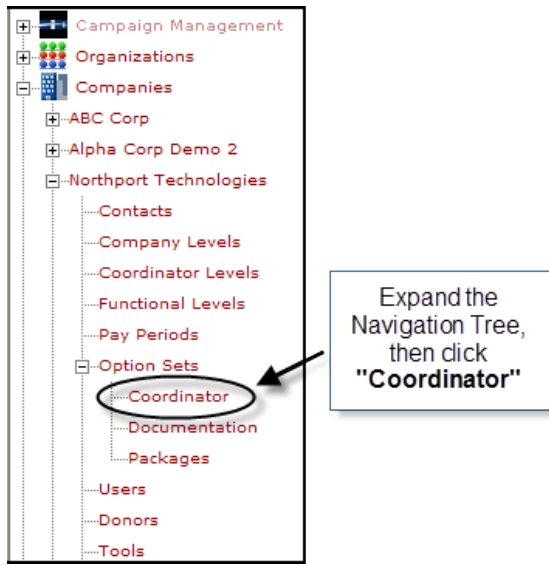
The Coordinator Option Set contains one or more Coordinator Roles that define the coordinator user experience when viewing the dashboard. The Coordinator Option Set also controls participation rules and other dashboard options that will be applied to across all Coordinator Roles linked to it.

These are set up at the **Companies** level and may be used across multiple campaigns within that company. Follow the steps below to create a new Coordinator Option Set:

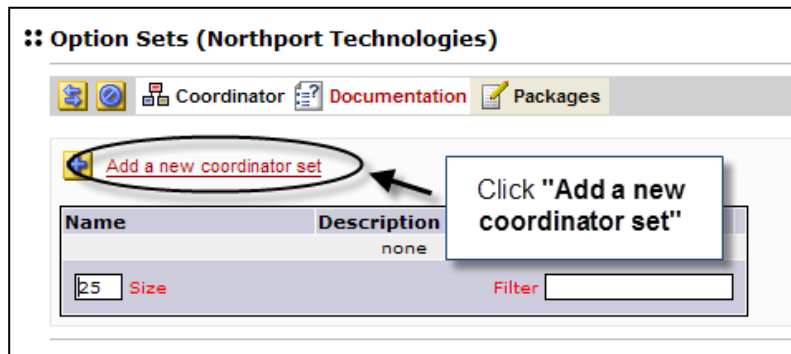
- Select **Companies** from the left navigation tree to access the **Company List** page.
- If necessary, Filter the list of companies to find your Company
- Click the icon next to the Company Name for the company you wish to work with to access that Company's profile page.



4. Click the  icon on the top navigation bar to sync the navigation tree to the selected company.
5. Click the  next to **Option Sets** to expand the navigation tree further.
6. Click **Coordinator** to access the *Coordinator Option Sets* page.



7. Click “Add a new coordinator set”.



8. Enter the required and desired optional information to define the Coordinator Option Set. **Note:** Required fields are indicated by an asterisk (*).

| Coordinator Option Set Fields | | |
|-------------------------------|-------------|--|
| Req | Field | Description |
| * | Name | This is the name that will be used to identify the Coordinator Option Set. |
| | Description | Can be used to provide additional details. |
| | Include | If checked, individuals making a “No Donation” pledge will |



| Coordinator Option Set Fields | | |
|-------------------------------|-------------------------------|--|
| Req | Field | Description |
| | No-Donations | be counted as having participated in the campaign. However, they will not be counted as a donor. Note: The default is “unchecked” which indicates these individuals will not count as campaign participants. |
| | Include Unconfirmed Donations | If checked, unconfirmed donations will be presented in the same manner as a confirmed donation on the dashboard. Note: The default is “unchecked” which will not include these transactions in the dashboard statistics. |
| | Exclude Inactive Donors | If checked donors marked as “inactive”, and any associated transactions, will be excluded from the campaign statistics. Note: The default is “unchecked” which will include these transactions in the campaign statistics. |
| | Display Report Preview | If checked a preview of the report results will be displayed on the Dashboard page. Note: By default this is “checked” resulting in the report preview display. |
| | Include Export Filter Summary | Determines whether or not the report filter criteria is included when the data is exported – <i>select ‘Never’, ‘User Specified’ or ‘Always’ from the list.</i> Note: The default is ‘Never’. |

9. Click “Save / Update” at the bottom of the page to save your settings.

Option Sets (Northern Technologies)

SAMPLE COMPLETED COORDINATOR OPTION SET

Coordinator Set

Name: Campaign Coordinator Option Set *

Description: [Empty text area]

Dashboard Participation Rules

Include No-Donations

Include Unconfirmed Donations

Dashboard Options

Exclude Inactive Donors

Display Report Preview

Include Export Filter Summary: User Specified

Save / Update

Click "Save / Update" to save your settings



3. Configure Coordinator Roles

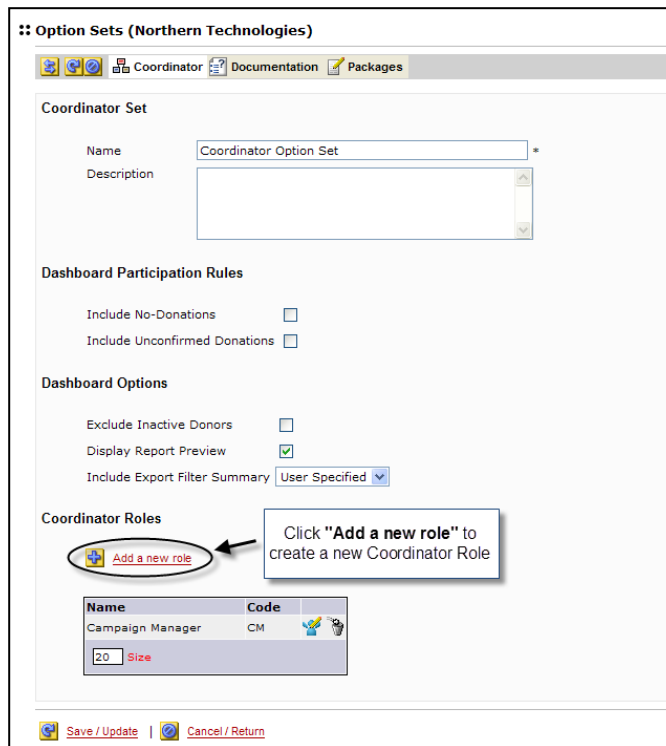
Coordinator Roles are used to define a set of permissions and saved reports for the Dashboard. Within each role you can define the following:

- Columns that display in the Campaign Summary
- Fields that display on the Report Preview
- Email access and capabilities
- Data export access

Coordinator Roles are configured within the Coordinator Option Set. A single Coordinator Option Set may contain multiple Coordinator Roles.

See instructions in Section B above to create a Coordinator Option Set prior to configuring the Coordinator Roles. Once created follow the steps below to configure the Coordinator Roles.

1. Click **“Add a new role”**. **Note:** This link will appear at the bottom of the Coordinator Option Set profile page after saving a new option set.



Option Sets (Northern Technologies)

Coordinator Set

Name: Coordinator Option Set *

Description:

Dashboard Participation Rules

Include No-Donations

Include Unconfirmed Donations

Dashboard Options

Exclude Inactive Donors


Display Report Preview

Include Export Filter Summary: User Specified

Coordinator Roles

[Add a new role](#)


Click "Add a new role" to create a new Coordinator Role

| Name | Code | |
|------------------|------|---|
| Campaign Manager | CM |  |
| 20 | | Size |

Save / Update | Cancel / Return

2. Enter the required and desired optional information to define the Coordinator Role. **Note:** Required fields are indicated by an asterisk (*).



| Coordinator Role Fields | | |
|-------------------------|---------------------------|--|
| Req | Field | Description |
| * | Code | This is the code associated with the coordinator role. The code is used in the Donor Import File to associate donors to the coordinator role and grant that individual access to the Dashboard. |
| * | Name | This is the name that will be used to identify the coordinator role. |
| | Description | Can be used to provide additional details. |
| | Dashboard Display Columns | Indicates which fields will be included on the Campaign Summary visible via the Dashboard – <i>check the box next to the field name to include it on the summary. If desired, enter a 'custom label' that will be used as the column header for a particular field.</i> Note: By default all fields are included with system default column labels. |
| | Allow Summary Comparison | Determines whether the summary comparison functionality is available. This functionality allows the coordinator to select the levels they wish to compare then add them to the comparison grid for side-by-side review – <i>check the box to activate this feature.</i> Note: This feature is 'inactive' (unchecked) by default. |
| | Allowed Columns | Indicates which fields display on the report preview when 'Display Report Preview' is activated in the Coordinator Option Set. Note: All fields are selected by default. Follow the steps below to deselect: <ul style="list-style-type: none"> In the 'Selected Columns' field highlight the field(s) you wish to deselect Click the  icon to remove them from the 'Selected Columns' list |
| | Email Allowed | Determines whether the email functionality is available. This functionality allows the coordinator to send emails to donors in his/her assigned coordinator level(s) - <i>check the box to activate this feature.</i> Note: This feature is 'inactive' (unchecked) by default. |
| | Allowed Filters | Indicated which filters / queries are available to the coordinator when the email functionality is activated – <i>check the box next to the filter name to allow that filter.</i> Note: All filters are 'active' (checked) by default. |



3. Click **"Save / Update"** at the bottom of the page to save your settings and activate the **Exporting** configuration area.

Option Sets (Northern Technologies)

Coordinator | Documentation | Packages

SAMPLE COMPLETED COORDINATOR ROLE

Coordinator Role

Code: *

Name: *

Description:

Dashboard Display Columns

| Columns | Display | Custom Labels |
|---------------------------|-------------------------------------|--|
| Level | <input checked="" type="checkbox"/> | <input type="text" value="Level"/> |
| Population | <input checked="" type="checkbox"/> | <input type="text" value="Population"/> |
| Respondent Goal | <input checked="" type="checkbox"/> | <input type="text" value="Respondent Goal"/> |
| Respondents | <input checked="" type="checkbox"/> | <input type="text" value="Respondents"/> |
| Non-Respondents | <input checked="" type="checkbox"/> | <input type="text" value="Non-Respondents"/> |
| Donation Goal | <input checked="" type="checkbox"/> | <input type="text" value="Donation Goal"/> |
| Donors | <input checked="" type="checkbox"/> | <input type="text" value="Donors"/> |
| Pledged | <input checked="" type="checkbox"/> | <input type="text" value="Pledged"/> |
| Pledged Amount Per Donor | <input checked="" type="checkbox"/> | <input type="text" value="Pledged Amount Per Donor"/> |
| Pledged Amount Per Capita | <input checked="" type="checkbox"/> | <input type="text" value="Pledged Amount Per Capita"/> |

Dashboard Reporting

Allow Summary Comparison:

Allowed Columns:

| Available Columns | Selected Columns |
|-------------------|-------------------|
| Donor Identifier | First Name |
| First Name | Last Name |
| Last Name | Responded |
| Responded | Coordinator Level |
| Coordinator Level | Company Level |
| Company Level | Functional Level |
| Functional Level | Leadership Level |
| Leadership Level | |

Email

Email Allowed: Email Allowed

Allowed Filters:

- Coordinator Level
- Donation Status
- Recognition Program

Exporting

Click **"Save / Update"** to save your settings & activate **Exporting** configuration


4. If desired the coordinator can be given access to donor and/or donation details via the Dashboard Exporting feature. Follow the steps below to configure these optional exports.



- a. Click **“Add additional exports”**. **Note:** This link will appear at the bottom of the Coordinator Role profile page after saving a new role.

- b. Select the **“Export / Report Type”** from the drop down list. Refer to the Report / Export documentation and sample exports on the User Support Site for additional information about each report option.

- c. Once the **“Export / Report Type”** is selected additional export configuration fields will appear. Enter the required and desired optional information to define the export. **Notes:** Required fields are indicated by an asterisk (*).

| Coordinator Role Export Fields | | |
|--------------------------------|-----------------|--|
| Req | Field | Description |
| | Language | PLACEHOLDER FOR FUTURE FUNCTIONALITY |
| | Export Label | Establishes a customized name for the export when viewed on the Dashboard. Note: If left blank the export / report type label will be used. |
| * | Allowed Formats | Denotes the available file format option(s). At least one format must be selected. Follow the steps below to select: <ul style="list-style-type: none"> • In the ‘Available Export Formats’ box highlight the format(s) you wish to allow • Click the  icon to add them from the ‘Selected Export Formats’ list |
| | Allowed Columns | Establishes what fields will be included in the export. |



| Coordinator Role Export Fields | | |
|--------------------------------|-------------------|---|
| Req | Field | Description |
| | | <p>Configuration varies based upon the type of report selected. Refer to the documentation on Exports for information on configuring exports and flexports.</p> <p>Note: The field name will be listed as “Customize Columns” if a “flexport” is selected as the Export / Report Type.</p> |
| | Displayed Filters | <p>Denotes which filters / data queries will be accessible via the dashboard – <i>check the box next to the desired filter names to activate them.</i></p> <p>Note: By default the filters are ‘inactive’ (unchecked).</p> |
| | Default Filters | <p>Establishes the default data filters /queries that will be applied to the export and cannot be changed by the coordinator on the dashboard – <i>to activate check the box next to the desired filter name then enter the desired default value.</i></p> <p>Note: By default the filters are ‘inactive’ (unchecked).</p> <p>Note: If the filter is included as an active “Displayed Filter” the coordinator will be able to override this default prior to generating the export. If the filter is inactive then this filter will be applied each time the export is generated.</p> |

- d. Click **“Save / Update”** at the bottom of the page to save your export.



Option Sets (Northern Technologies)

Coordinator Documentation Packages

Language: English

SAMPLE COMPLETED EXPORT PAGE

Export / Report Type: Donor

Export Label: Non-participants

Allowed Formats:

| Available Export Formats | Selected Export Formats |
|---|------------------------------|
| Comma Delimited Tab Delimited Excel 2003+ | Tab Delimited Excel 2003+ |

Allowed Columns:

Include only selected columns

| Available Columns | Selected Columns |
|---|--|
| CampaignNumber CampaignName StartDate EndDate OrganizationName OrganizationNumber OrganizationWebsiteURL OrganizationEmailAddress CompanyName CompanyAccountNumber | FirstName LastName WorkEmailAddress DateLastLoggedIn CoordinatorHierarchyLevelName |

Displayed Filters:

- Coordinator Level
- Donor Properties
- Donation Properties
- Payment Type
- Donation Status
- Recognition Program

Default Filters:

- By Payment Type
- By Donor Properties
- By Donation Properties
- By Participation Status
 - Participated
 - All
 - Has
 - Has not
- By Recognition Program

Save / Update Cancel

Click "Save / Update" to save your settings

e. Repeat steps a – d to create additional exports.

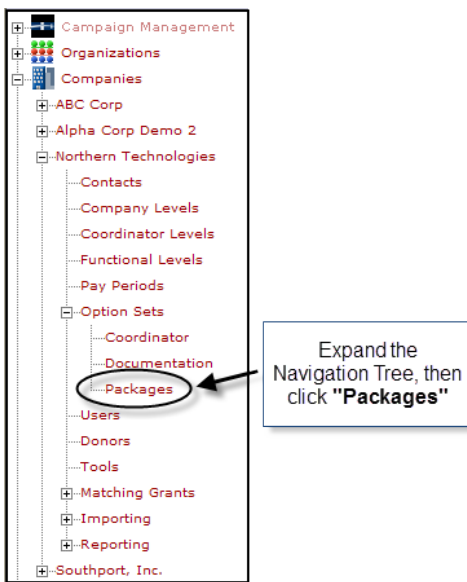


4. Add Coordinator Option Set to Company Option Package

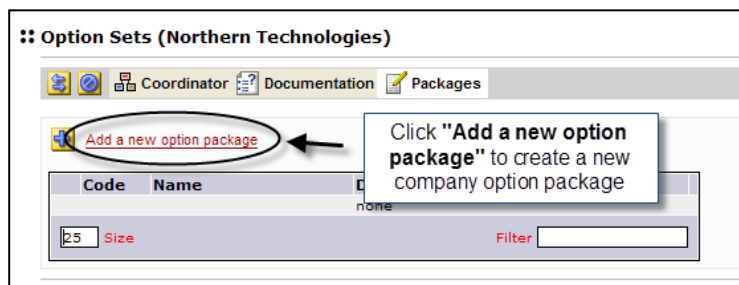
Once created the Coordinator Option Set gets bundled into a Company Option Package. This package, and the Coordinator settings contained within it, can then be associated with one or more campaigns associated with that company.

Company Option Packages are set up at the **Companies** level. Follow the steps below to associate the Coordinator Option Set to a Company Option Package:

1. Click the **+** next to **Option Sets** to expand the navigation tree.
2. Click **Packages** to access the *Company Option Packages* page.



3. Click **"Add a new option package"**.

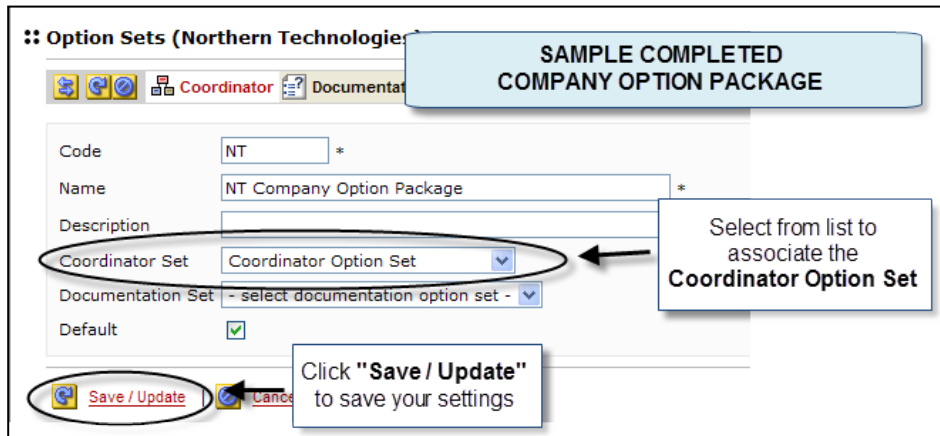


4. Enter the required and desired optional information to define the Company Option Package. **Note:** Required fields are indicated by an asterisk (*).



| Coordinator Role Fields | | |
|-------------------------|-------------------|---|
| Req | Field | Description |
| * | Code | This is the code associated with the company option package. |
| * | Name | This is the name that will be used to identify the company option package. |
| | Description | Can be used to provide additional details. |
| * | Coordinator Set | Denotes the Coordinator Option Set associated with the Company Option Package – <i>select the Coordinator Option Set from the drop down list.</i> |
| | Documentation Set | ADVANCED FUNCTIONALITY – This setting does not impact the configuration or use of the Dashboard. This is additional functionality for use by FrontStream in conjunction with Where Raised Reporting. |
| | Default | Denotes if this Company Option Set should be used as the default setting for campaigns managed under this company – <i>only check this box if this option set is to be the default for all campaigns.</i> |


5. Click **“Save / Update”** to save your settings.






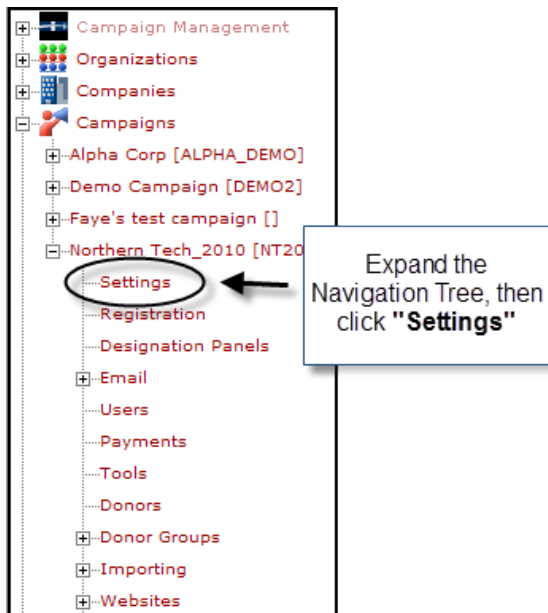


5. Associate Company Option Package to Campaign

Once created the Company Option Package needs to be associated to the Campaign.

This is done in the **Campaign Settings** located at the  **Campaigns** level.

1. Click  **Campaigns** on the Navigation Tree to access the **Campaign List**.
2. Locate your campaign in the list then click the  icon next to the campaign name.
3. From the campaign profile page, click the  icon to expand the Navigation Tree.
4. Click **"Settings"** to access the Campaign Settings page.



5. Set the **"Company Option Package"** to the company option package containing your desired coordinator option set.



Campaign (Northern Tech_2010)

Campaign Settings Registration Designation Panels Email Us

Settings

Start Date: 9/1/2010

End Date: 12/31/2010

Estimated Potential Donors: 5000

Estimated Online Respondents: 2000

Estimated Batch Respondents:

Align Donors By: Home Zip Code

Option Package: Trust Default Option Package

Reporting Option Package: - organization default -

Company Option Package: Northern Tech Company Option Package

Designation Match Election Option Set: - select -

Direct Match Request Option Set: - select -

Currency: United States Dollars

Default Donor Group: [none]

Donors May Custom Align:

Select the Company Option Package from the drop down list.

6. Click **“Save / Update”** at the bottom of the page.

6. Assign Coordinator Role to Donor




Donors that are also Coordinators for the campaign are assigned a Coordinator Role, Reporting Coordinator Level and optionally a Summary Coordinator Level. These coordinator settings taken together define the donor’s Dashboard user experience and available data.

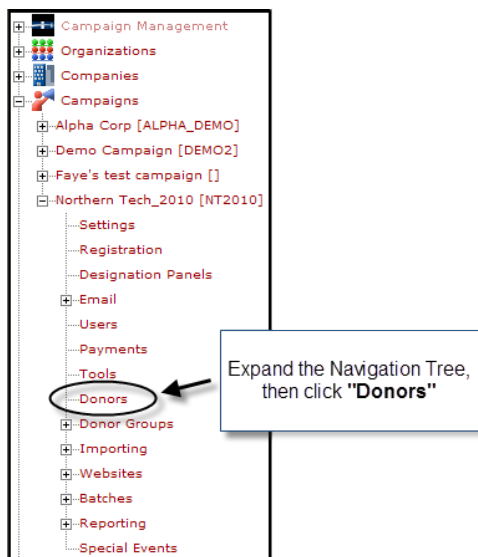
- **Coordinator Role:** A set of permissions that determines the summary data, exports and email capabilities available to the coordinator via the Dashboard. See *Step C: Configure Coordinator Roles* above for additional details.
- **Reporting Coordinator Level:** The highest coordinator level code that a campaign coordinator is responsible for. The campaign coordinator will be able to view summary level campaign details as well as donors associated to this coordinator level and its children. A coordinator may be assigned multiple reporting levels.
- **Summary Coordinator Level:** Allows coordinators to view summary level campaign numbers for selected coordinator levels without the ability to report on them or email them. A coordinator may be assigned multiple summary levels.
Note: The summary coordinator levels cannot be the same as the reporting coordinator levels. If added via OPPS Admin or donor import, the coordinator cannot modify the Summary Coordinator Levels they see.




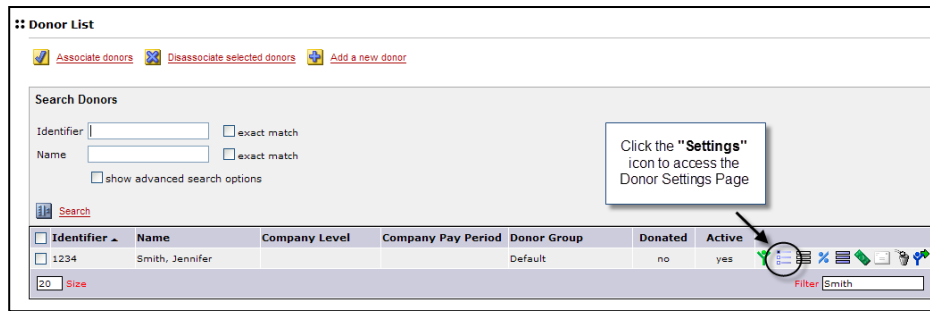
These settings are configured at the  **Campaigns** level and can be set manually via the **Donor Settings** page or via a Donor Import file. Below are step-by-step instructions for manually setting the coordinator settings.




Note: For companies with a large number of coordinators it is recommended that the Coordinator Settings be established via a Donor file import. The associated fields in the Donor file are: #69 – Coordinator Hierarchy Role Code, #77 – Coordinator Hierarchy Reporting Code, #95 – Coordinator Summary Code. Refer to the Donor Import file specification and file import help documentation for additional details.

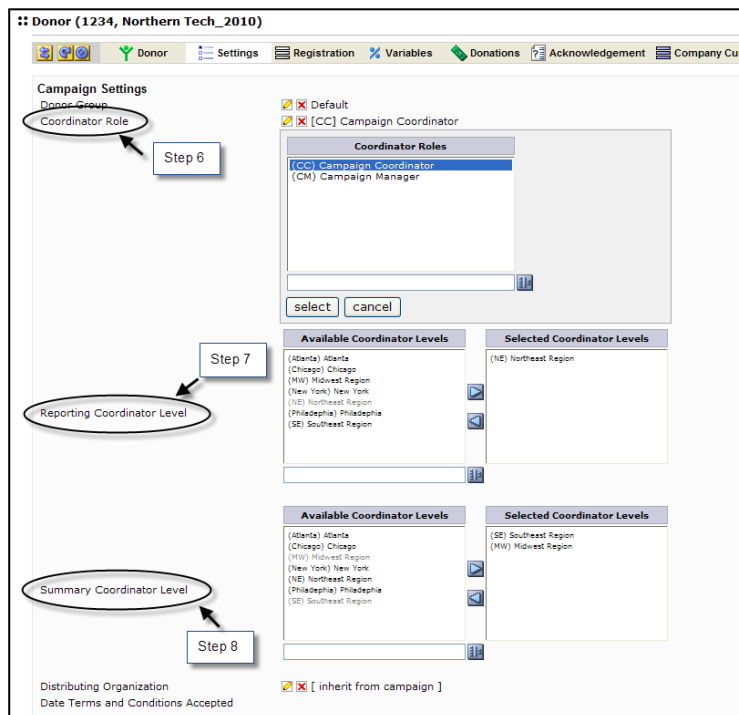
1. Click  **Campaigns** on the Navigation Tree to access the **Campaign List**.
2. Locate your campaign in the list then click the  icon next to the campaign name.
3. From the campaign profile page, click the  icon to expand the Navigation Tree.
4. Click **“Donors”** to access the Donor List page.



5. Click the  icon next to the donor name for which you wish to grant Dashboard / Coordinator access to access the **Donor Settings** page.



6. Associate the donor to a **“Coordinator Role”**.
 - a. Click the  icon to view the list of available roles.
 - b. Highlight the appropriate role with the **Coordinator Roles** box.
 - c. Click **“Select”** to save your selection.
7. Associate the donor to the appropriate **“Reporting Coordinator Level”**.
 - a. Highlight the appropriate level(s) in the ‘Available Coordinator Level’ box
 - b. Click the  icon to add them from the ‘Selected Coordinator Level’ list
8. If applicable, associate the donor to the appropriate **“Summary Coordinator Level”**.
 - a. Highlight the appropriate level(s) in the ‘Available Coordinator Level’ box
 - b. Click the  icon to add them from the ‘Selected Coordinator Level’ list



9. Click **“Save / Update”** at the bottom of the page to save your settings.



7. Associate Donors with Coordinator Level

Donors must be assigned to a Coordinator Level in order to be included in the Dashboard reports. The Donor Coordinator Level is can be set at either the Campaigns or Companies level. While the Coordinator Level can be set manually via the **Donor Settings** page, associating donors via a Donor Import file is highly recommended as it is more efficient.

To associate the donor to a Coordinator Level the corresponding “*Coordinator Level Code*” should be included as field #38 – *Coordinator Hierarchy Level Code* in the Donor Import file. Refer to the Donor Import file specification and file import help documentation for additional details.

If you wish to view or edit an individual’s Coordinator Level, you can do this via the **Donor Settings** page located at either the Campaigns or Companies level. Below is a screen shot showing that setting.

Donor (1234, Northern Technologies)

Account

User Name: jsmith

Password: (no value)

Confirm Password: (no value)

Required To Change Password At Next Login:

Settings

Company Level: [none]

Coordinator Level: [New York] New York

Functional Level: [none]

Coordinator: [none]

System Administrator User Name: [none]

Donor Ceiling Override:

Salary

Company Pay Period: (26) Bi-weekly

Hourly Pay Rate (\$): (no value)

Annual Salary (\$): (no value)

PTO Hourly Rate (\$): (no value)

This screenshot is taken from the company level donor view. The view at the campaign level will be different.